

## New Member Spotlight: Progressive Emergency Physicians (PEP)



**Progressive Emergency Physicians (PEP)**, Uniondale, NY, is a physician-owned, physician-operated, democratic Emergency Medicine group. In addition to Emergency Medicine, PEP provides hospitalist, observation, critical care and urgent care services. PEP also offers expert consultation on revenue cycle management, risk management, EM and hospital operations and has developed EM residency and fellowship training programs. For additional information on Professional Emergency Physicians, please click [here](#).

### ***Excerpts from a conversation with Andrew Sama, MD, FACEP, Founding CEO***

Dr. Sama has worked in emergency medicine for over 30 years before he became CEO of PEP in 2013. Previously, Dr. Sama was affiliated with the North Shore Long Island Jewish Health System. He initiated the Dept. of Emergency Medicine at North Shore University Hospital and assisted in the creation of the North Shore Long Island Jewish Emergency Medicine service line. In that role, Dr. Sama oversaw 300 physicians, fellows, and residents in 16 locations.

Dr. Sama notes that PEP provides the highest quality of care and believes in the golden rule, taking care of people just as you would like to be treated. This philosophy extends to how they treat physicians and advanced practitioners.

Dr. Sama decided that PEP would join EDPMA as he had interacted with EDPMA over the years while in various leadership roles in another emergency medicine association. Dr. Sama has been impressed by EDPMA's depth and breadth of knowledge, professionalism and networking connections. Andrew highlights that EDPMA plays an important role in emergency medicine, by focusing on the business issues, such as revenue cycle and practice management and payer contracting, keeping clients satisfied and providing value for clients, partners, and employees. These are all keys to success in emergency medicine. EDPMA's educational activities including workshops, webinars, and the Solutions Summit, support the hands-on, practical need to understand and manage the business issues impacting emergency medicine.

Dr. Sama believes that bringing the younger ED physicians into the organization will strengthen it and expand its reach. Throughout his career, Andrew has regularly supported the new physicians coming into the field and believes EDPMA is well suited to meet their needs in learning about the business issues in emergency medicine. Dr. Sama said that "EDPMA is a terrific business organization that well supports the provision of emergency medicine. The focus on issues related to business make it unique and important in the field."