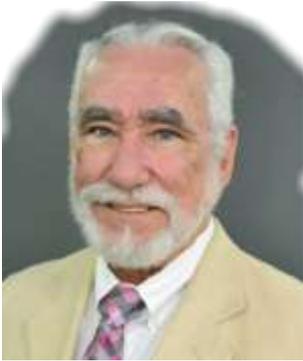


## New Member Spotlight: Medical Coding Solutions



Medical Coding Solutions (MCS) is a young and growing company specializing in production coding, backlog coding, coding audits and consulting services with a focus on emergency medicine and urgent care specialties. The company is minority owned, incorporated in Texas and is a "virtual" office. The company started in 2016 with three coders and three partners and has grown to 28 coders. The three partners have over 60 years of experience between them. For additional information on Medical Coding Solutions, please click [here](#).

### ***Excerpts from a conversation with Mark Owen, Founder, Medical Coding Solutions***

Mark Owen decided to start this new company when a large client asked for his assistance with some coding needs. He reached out to two industry veterans and the company was formed.

The vision of MCS is to provide high quality services to clients by valued staff at a fair market price. All MCS coders and auditors are USA-based and are recognized as the professionals they are. Coders and auditors are required to be formally educated, certified and experienced in emergency medicine. Additionally, all MCS' staff work remotely, a job perk that is greatly valued by the (mostly) women professionals. MCS offers full benefits for anyone working 30 hours per week or more and rewards all staff with bonuses based on how the company performs. MCS keeps operational costs down and passes this savings to clients as reflected in the company's published services pricing.

Mr. Owen has been associated with EDPMA in a variety of roles since EDPMA's inception. Today, Mark is on EDPMA's Board and is a Co-Chair of the Quality, Coding, and Documentation Committee (QCDC). Also, Mark's two partners came from companies that had also been EDPMA members. Mr. Owen knows first-hand the benefits and importance of being an EDPMA member. Mark believes that the emergency medicine field, unlike many specialties, needs supporters and fighters. He believes that emergency medicine professionals need to work together to protect their interests and explain their special role in the community as first responders.

Mark believes that the two main advantages EDPMA offers to billing and coding companies is the ability to maintain compliance and to have a voice in the legislative process. As an individual company, keeping up with compliance and regulatory changes becomes overwhelming. With the resources of EDPMA, information is regularly updated, compliance issues are flagged, and members can keep up with the areas of concern to that company's clients.

Mark also said "EDPMA's other very important role is that it gives a voice to fight for legislative changes. It helps make it fairer for the providers and practitioners of emergency medicine. As a small company, with EDPMA, you get to sit at the table

and be part of the voice for change and improvement." Mark believes that compliance is like insurance, the more invested in compliance knowledge, the more likely the company will have a successful compliance program. And, if you are audited, membership goes a long way in defending your company.