

## New Member Spotlight



**Hospital Physician Advisors, LLC** works collaboratively with emergency medicine physicians and hospital executives to achieve practice stability and improve the delivery of emergency medicine services. HPA's services are specifically tailored and designed to meet the unique needs and circumstances of each practice or service and are not "one size fits all". They structure their services to make the maximum contribution to the practices' success in delivering quality patient care, exceeding PQRS, CMS, and TJC core measures and patient throughput metrics in a fiscally responsible manner, ultimately improving patient satisfaction. Please

visit <http://hospitalphysicianadvisors.com> for more information about Hospital Physician Advisors' services.

### ***Excerpts from a conversation with Scott Dillon, Co-Founder and Managing Member for Hospital Physician Advisors:***

I have been in the emergency department practice management industry for many years working with some of the larger physician groups in C-suite positions and became familiar with EDPMA's work, mission and leadership. The association really has the right focus on the issues impacting the management of emergency physician groups so when I formed HPA, it was a "no brainer" to join.

We have an interesting business model. Hospital Physician Advisors (HPA) helps physicians and hospital executives form independent local emergency physician practices. It is important that we are knowledgeable on the current issues that will impact the management of hospital-based emergency medicine practices, such as ICD-10 implementation, the integration of emergency medicine and hospitalist medicine to improve patient outcomes and operational efficiency, and the impact of freestanding ED's on traditional practices. How does HPA and the industry address these issues now that the industry is facing value-based purchasing and penalties for non-compliance? EDPMA lets our company stay on top of the latest thinking and solutions on these relevant topics and more. The association's newsletters and alerts provide timely information which we use to assist our clients.

And the annual conference allows us to speak to people on the front lines. This year's Solutions Summit had a nice balance of social, committee and educational sessions that afforded an excellent opportunity for peer interaction and to make new contacts. It lets us hear their viewpoints and counterpoints. It really was an outstanding event.