

New Member Spotlight



Payor Logic, Inc. (formerly Noah Management Group) provides pre-bill and accounts receivables (A/R) solutions including demographic verification and correction, payment likelihood, customized financial assistance and Medicaid screening, insurance discovery and more. These proprietary technology services aid in improving an organization's cash flow by helping you target the correct payor prior to billing. The company was awarded a Fair Credit Reporting Act Certification from the Consumer Data Industry Association. To learn more about Payor Logic and its services, please visit www.payorlogic.com.

Excerpts from a conversation with Ted Williams, Co-Founder, Noah Management Group

We started the Noah Management Group eight years ago to fill a void that we saw in the healthcare billing space. We joined with Payor Logic this year to provide clients with managed services in addition to the technology and data insights we already offered. This coincided with the launch of our newest product, Insurance Finder, which focuses on finding insurance for the growing self-pay population.

We heard about EDPMA through some of our clients who were members. There were many shared interests when we reviewed the benefits. With the healthcare industry changing daily, it is beneficial for us to be current on the issues. This knowledge helps us bring the right solutions to market. One of our partners, Tyler Williams, had the honor of speaking at this year's Solution's Summit. It was great to hear from others how well our solutions fit into the Emergency Medicine space.

Networking with EDPMA members helps us understand what our clients are facing. EDPMA's round-table discussions allow us to gauge new ideas to see what works and what doesn't. Healthcare reform means dealing with unwritten rules and moving targets - what is approved now, isn't months later. It has an impact on our clients' billing practices. EDPMA's newsletters and alerts provide us with business-critical information that we need. We aren't successful unless our clients are successful.