New Member Spotlight

National Medical Professionals (NMP) staffs freestanding and hospital-based emergency departments in Texas, Colorado and Arizona. The goal of NMP is to provide physicians with an environment where they can deliver patient focused, high quality medical care. NMP’s providers have some of the highest patient satisfaction scores in the nation according to Press Ganey and NMP has one of the highest physician retention rates in the country. Please visit [http://nationalmedpro.com/](http://nationalmedpro.com/) for more information about National Medical Professionals' services.

Excerpts from a conversation with Donald Lyles, RN, BSN, MS/HSA, COO for National Medical Professionals:

I have been in the healthcare industry for 26 years now. My previous employers afforded me the introduction to EDPMA, which I came to know as an advocate for ED physician groups and the ED practice management industry. We’re always wrestling with how to continually match physician supply with physician demand, while maintaining the delicate balance between increasing physician cost and declining reimbursement. EDPMA has captured and maintained my support because of the focus on legislative and regulatory policies that directly affects our business.

There are great educational and networking opportunities at EDPMA’s Solutions Summit. This year, I am looking forward to hearing Roberta Himebaugh, EVP of Hospital Medicine at TeamHealth, speak about managing your practice in an era of bundled services. The practice management industry is a very competitive environment and hospitals continually need our partnership and expertise. We must be experts in our respective area of practice in order to maintain existing relationships, as well as, build new ones. This is why having the latest industry information is so important. The association continues to provide the most up-to-date information through its monthly newsletters and news alerts.

It is exciting to be part of the freestanding emergency industry as it grows. There are some states that permit freestanding emergency rooms to exist independently, and other states require them to be hospital outpatient departments. This is a very dynamic and exciting industry to work with, and I am glad to see that EDPMA is tackling the emerging trend at the Solutions Summit.